



Media-Information

18 August 2017

Paul Arni appointed Head of Deutsche Bank Wealth Management Region Switzerland

Paul Arni has been appointed Head of Deutsche Bank Wealth Management Switzerland. As of September 1st, he will lead the newly created market region 'Switzerland Domestic' focussing on Swiss-based Wealth Management clients. Subject to the necessary approvals he will join the Management Board of Deutsche Bank (Switzerland) AG. Arni is based in Zurich and reports to Peter Hinder, Head of Wealth Management Europe, Middle East and Africa (WM EMEA).

The appointment of Paul Arni is part of the strategic growth plan of Wealth Management EMEA to further develop the focus region 'Switzerland Domestic' and become the international bank of choice for sophisticated Swiss-based executives, entrepreneurs and family offices as well as a leading provider of services to multi family offices and financial intermediaries.

Peter Hinder, Head of Deutsche Bank WM EMEA: „Paul Arni is an experienced private banker and manager with an excellent track record in growth and client focus. I am sure he will strengthen our Swiss teams with his network and expertise and accelerate the growth of our Wealth Management business with Swiss clients.”

Paul Arni added: “Deutsche Bank has a great global platform that offers differentiated and unique possibilities to our current -and future- Swiss-based clients. There is a large number of internationally oriented clients with sophisticated needs in Switzerland - we have strong capabilities, great people and expertise in the bank to meet their needs. I think, this combination offers great potential for our Swiss business.”

Before joining Deutsche Bank Wealth Management, Paul Arni was 'Market Head of Zurich' and 'Deputy Regional Head of Switzerland' at private bank Julius Baer since 2014. 2009 to 2013 at Credit Suisse, he successfully lead and developed the Private Banking Zurich Region before he became global COO of Private Banking. From 1993 to 2008, Arni worked at UBS where he started in Controlling. Subsequently, he held various management functions in Wealth Management. He was Chief of Staff of Wealth Management Switzerland and Head of the region 'Mittelland' where he was responsible for the Wealth Management business alongside with Retail and Corporate clients. Arni started his career at Zürcher Kantonalbank with a banking apprenticeship. He holds a Swiss HWV diploma as 'Betriebsökonom', a



Rochester-Berne Executive MBA and an AMP (Advanced Management Programme) of Wharton School, University of Pennsylvania.

About Deutsche Bank in Switzerland

Switzerland is an important market for Deutsche Bank. It is the centre of the Group's Wealth Management (WM) business for Europe, Middle East and Africa (excluding Germany), as well as handling parts of the business for Latin America and Asia. Deutsche Bank WM focuses on wealthy and very wealthy clients and their families.

The Corporate & Investment Bank Division of Deutsche Bank in Zurich, a branch of DB AG in Frankfurt, offers capital markets, corporate and investment banking as well as transaction banking services to Swiss clients.

Deutsche Asset Management Schweiz AG offers tailored asset management solutions to institutional clients, as well as access to the global product portfolio of Deutsche Asset Management.

Deutsche Bank has been active in Switzerland since 1980 and employs approximately 700 employees in the country.

For further information

Deutsche Bank (Switzerland) AG

Serge Steiner

Telephone: +41 (0)58 111 5960

E-mail: serge.steiner@db.com