

Tokyo



August 1, 2016

## Deutsche Securities Inc. to appoint Orlando Faulks as Head of Corporate Finance, Japan

Deutsche Securities Inc. (DSI) has appointed Orlando Faulks as Co-Head of Corporate Finance, Japan, effective from 1 August, 2016 for a transition period of three months before he will be appointed Head of Corporate Finance, Japan on 1 November, 2016.

As Co-Heads of Corporate Finance, Mr. Faulks will work closely with Ken Kawashima. They will continue their partnership after the appointment of Mr. Faulks as Head of Corporate Finance, Japan from November 1, 2016 when Mr. Kawashima will return to his role as Chairman of Corporate Finance, Japan and continue as Deputy Chairman of DSI.

Mr. Faulks, who has more than 20 years of banking experience in Japan, joined Equities at Global Markets in DSI in 2004 and was appointed as Head of Research Japan from 2007.

"Along with his deep economic and corporate knowledge, Orlando brings a wealth of experience at Deutsche Bank Group that will be critical in expanding our corporate franchise in Japan together with Ken's client coverage focus," commented Makoto Kuwahara, President and Chief Executive Officer of DSI, and Chief Country Officer in Japan for Deutsche Bank Group.

Mr. Faulks, received an MA in Japanese Studies at Edinburgh University. He spent four years at an asset management company in Japan before moving to the sell side where he worked as an equity salesman before joining DSI in 2004.